



ShenZhen Chamber Of Investment

深圳市投资商会

入会手册

HAND BOOK

会长致词

深圳市投资商会是一家有十四年历史的“5A级”商协会，是由高新技术和金融投资、产业投资等各类企业和机构组成的具有专业性、功能性、非营利性的社会组织。

本会自成立以来，始终坚持名誉会长、香港长江实业集团董事局主席李嘉诚先生倡导的“立足粤港澳、面向海内外”的发展方向，遵循“服务会员、促进投资”的办会宗旨，以“担纲投资促进，打造百年商会”为目标，努力发挥“城市投资推广的助手、‘走出去’战略的桥梁、企业投融资的顾问”的职能作用，从国家“一带一路”发展战略和深圳市建设现代化国际化创新型城市发展规划出发，紧密结合深圳企业发展和企业需求的实际，积极促进区域和国际间的投资交流与合作，建立起资本与资源的价值实现关系，搭建一个中国市场国际化、国际市场中国化的投资促进平台。

本会工作得到社会、政府和会员企业的高度认同。相信，在社会各界和全体会员的关心和支持下，商会将不负重望，肩负起新的历史使命和重托，用世界的眼光、国际的标准、务实的态度、专业的服务，助力深企做大做强，向世界百年商会看齐，为企业的投资创造价值，为中国的强盛创造财富。

深圳市投资商会欢迎您！

深圳市投资商会

会长：李东生

President's Speech

Shenzhen Chamber of Investment (SZCI) is a 14th year history 5A degree organization, a professional and functional non-profit organization composed mainly by hi-tech, financial investment, industry investment and more categories of enterprises.

Since its establishment, Chamber has always adhered to the development orientation of “Basing in Guangdong, Hong Kong and Macao, facing the world” put forward by SZCI's honorary president - Mr. Li Kashing who is also the chairman on board of Hong Kong Cheung Kwong Group. It pursues its objective of “member service and promote investment”, with the goal of “Promoting Investment and Building Century Chamber”, acts as “helper of urban investment and promotion, bridge of 'going out', consultant of enterprise financing and investment”. Starting with the “One Belt One Road” strategy of China, modern and internationalization innovation city plan of Shenzhen, combining with the real needs of Shenzhen enterprises development, establish relationship between capital and project, construct a platform for Chinese market internationalization and international market Chinese form.

Chamber's work obtained high recognition from the society, municipality and member enterprises. We believe that with concern and support of members in the society and chamber, we will handle new historical mission, with worldwide view, international standard, pragmatic attitude, professional service to help Shenzhen enterprises to grow up, look forward to a Century Chamber, create value for enterprise investment and create wealth for China's prosperity.

Welcome to join Shenzhen Chamber of Investment!

会员基本权益

普通会员

- ☆ 参加会员(代表)大会，有选举权、被选举权、表决权和监督权，优先参加本会的各项活动，优先接受本会提供的各项服务
- ☆ 优先参加本会组织的国（境）外和内地省市的经贸考察活动;帮助会员开展国外招商投资活动和其他国际商务经贸活动，协助会员进行联络、协调、考察、调研、传递信息及商务洽谈活动
- ☆ 会员可向本会专家委员会进行免费咨询。优先安排会员参加投资论坛、研讨会、经验交流、专题讲座、业务培训及会员沙龙等活动
- ☆ 可享受与本会密切联系的银行、信托、券商、保险、保理公司等金融机构发出的商会贷、科技金融贷、纳税贷、项目开发贷、并购贷等多种不同的债项融资服务
- ☆ 可享受与本会密切联系的天使、VC\PE投资机构对高科技、高附加值类公司的股权投资服务
- ☆ 为会员提供国内外投资法律服务，涉外经济贸易纠纷的商事仲裁代理，商事调解咨询与服务，维护会员的合法权益
- ☆ 在本会网站上提供会员网站链接
- ☆ 优先在本会内部刊物上发表会员企业软文或图文广告，扩大企业的对外宣传推介影响力
- ☆ 向政府有关部门反映会员的意见、要求和建议
- ☆ 应会员的要求提供其它专项服务
- ☆ 向政府推荐荣誉市民、政协委员等

理事

- ★ 除享受普通会员权益外，还享受：
- ☆ 参加会员（代表）大会（年会）
- ☆ 参加理事会并行使权益
- ☆ 免费参与本会组织招商推介会、研讨会、会员见面会
- ☆ 优惠参与本会举办的展会、项目推介会

副会长

- ★ 除享受理事权益外，还享受：
- ☆ 参加会长办公会议
- ☆ 作为重要嘉宾出席商会参与的各类活动
- ☆ 作为主持人或演讲嘉宾出席商会主办的各类活动
- ☆ 推荐参评有代表性的评选、评价

常务副会长

- ★ 除享受副会长权益外，还享受：
- ☆ 轮流主持会长办公会议
- ☆ 受会长委托召集及主持理事会
- ☆ 作为重要嘉宾出席商会参与的各类活动
- ☆ 作为主持人或致辞嘉宾参与商会年会
- ☆ 邀请出任深港投资联盟副主席
- ☆ 聘任其单位办公室负责人为兼职副秘书长

The basic rights of members

Common Member

Participating general meeting, having rights to vote and be voted in the meeting, having the priority to join activities held by SZCI.

Priority to participate in domestic and overseas and mainland provinces and cities the economic and trade investigation activities which organized by SZCI; Helping members to carry out foreign investment activities and other international business and economic activities, assisting members to contact, coordination, investigation, research, information transmission and business negotiation activities.

Members can make free consultation to our expert committee. Arrange members preferentially to participate the investment forum, proseminar, special lectures, experience communication, business training and member salon.

Can enjoy various debt financing services such as chamber of commerce loan, technology loan, tax payment loan, project development loan and merger loan issued by Banks, trusts, brokers, insurance companies, factoring companies and other financial institutions in close contact with SZCI.

Can enjoy the equity investment services of high-tech and high value-added companies by angels and VC\PE investment institutions that are closely related to SZCI.

Provide consultation service of investment policies both domestic and abroad, handle foreign economic and trading dispute, and business mediate consulting; guard the members' legal rights and business interests.

Provide member website links on SZCI's website.

Priority to publish soft text or graphic advertisements of member companies in our internal publications to expand the influence of external publicity.

Reflect members' opinion, request and suggestion to correlative government department.

Provide other special service according to members' request.

Recommend honorary citizen and member of the National Committee, etc.

Director

Besides enjoying the rights as a common member, the director also enjoys the rights as following:

Participating the Member Congress (Annual Meeting).

Participating the Council and exercising the rights.

Participating in government's introduction conference, proseminar and member's meet-and-greet free organized by SZCI.

Participating the exhibition and the project introduction conference preferentially held by SZCI.

Vice President

Besides enjoying the rights as a standing director, the vice president also enjoys the rights as following:

Participating president office meeting.

Attending all kinds of activities concerned with the chamber's as the important guest.

Attending all kinds of activities hosted by the chamber as the compere or distinguished guest to make a lecture.

Participating the representative selecting or evaluation activities commended by the chamber.

Routine Vice President

Besides enjoying the rights as a standing director, the vice president also enjoys the rights as following:

Presiding over president office meeting by turns.

Calling in and presiding over the council consigned by president.

Attending all kinds of activities concerned with the chamber's as the important guest.

Attending the Chamber's annual meeting as the compere or address guests.

Taking up the post of vice president of Shenzhen and Hong Kong Investment Alliance invited by SZCI.

Engaging the office director of the enterprises as plurality vice secretary-general.

服务内容

投资服务

投资咨询：●为企业投资提供咨询、投资选址、投资机会推荐、投资人脉结识等服务

项目推介：●推荐优质项目、介绍投资合作伙伴

投资考察：●组织投资考察、举办投资洽谈会；促进与港澳台地区的合作与交流；抱团到内地投资，搭建异地投资产业链，帮助企业异地投资布局，开拓市场

债权融资

平台搭建：●为企业搭建金融机构合作平台

融资拓展：●与合作银行、合作担保公司、合作信托公司联合融资，推广“科技金融贷”、“云税贷”、“商会贷”、“信用贷”等融资服务

股权融资

融前服务：●项目诊断、项目梳理、商业模式优化、商业计划书

资本对接：●现场辅导、融资培训会、融资路演会、资本约会、投资人对接

政企服务

政策解读：●定期为会员提供政府鼓励扶持相关政策信息；研究行业发展相关的政策和政府给予企业的优惠政策、扶持计划和申请流程；可根据会员需求进行一对一、一对多等多种形式的沟通交流及政策解读

政府补贴：●协助政府科技政策支持项目资金的申报，协助各类认证、贯标申报

政府招商：●通过政府招商平台，促进政企对接、组团投资，拓展企业发展渠道

政企互访：●以商会为中间平台促进双方拜访，带动双方互联，加强合作

政企对接：●据企业发展需求，协助对接各相关政府部门

国际合作

市场开拓：●进行海外布局，为企业开拓国际市场，设立海外研发基地，引入海外先进技术

国际交流：●响应国家一带一路战略部署，积极搭建国际交流合作平台，邀请国外相关政府官员和企业组织来深圳，与企业进行交流

商务考察：●组织企业走出国门，进行商务考察与合作

党建服务

支部建立：●帮助有条件的企业建立党组织

党建文化：●协助企业做好党建文化建设

党建活动：●开展党的各项活动以及培养发展新党员

培训服务

金融培训：●把握资本运作动态脉搏，精准捕捉市场机会

投资培训：●学习项目投资决策经营，了解投资逻辑及运作方法

融资培训：●学习公司金融、寻找适合的企业融资渠道和方法

法律服务

商事业务：●公司商事业务，包括企业的国内外投资与并购、资产重组、上市法律顾问

调解服务：●争议解决，包括国际、国内诉讼，调解和国际仲裁

维权服务：●知识产权保护，媒体和技术，包括品牌保护的强制执行，技术合作和许可协议

商机合作

宣传推广：●产品的宣传推广，网站和杂志信息的发布；直接向合作者和客户推荐

活动举办：●产品说明会（拓展合作会议）的举办，合作洽谈会的举办

平台搭建：●产品市场开拓联盟的搭建，商会各地资源网络的搭建

Service Content

Investment Service

Investment consultation:

Provide consulting, investment location, investment opportunities recommendation, investment contacts and other services for enterprise investment.

Project recommendation:

Recommending quality projects and introduce investment partners.

Investment investigation:

Organizing investment investigation and holding investment matching fair; Promote cooperation and exchanges with Hong Kong, Macao and Taiwan; Investing in back-land and developing by group, setting up investment industry chain of different region; Help enterprises to invest in other places and expand the market.

Debt Financing

Platform construction:

Building a financial institution cooperation platform for enterprises.

Financing development:

Combination financing with cooperation bank, assuring company and trust company.

Equity Financing

Pre-fusion services:

Project diagnosis, project grooming, business model optimization, business plan.

Capital docking:

On-site counseling, financing training sessions, financing roadshows, capital appointments, investor docking.

Government And Enterprise Services

Policy analyzing:

Regularly provide members with relevant government policy information to encourage and support; researching policies related to industry development and preferential policies, support plans and application procedures for the government to enterprises; According to the needs of members, one-to-one, one-to-many and other forms of communication and policy interpretation.

Government subsidies:

Assisting government science and technology policy support project fund reporting, assisting in various types of certification and compliance reporting.

Government investment attraction:

Promote government and enterprise docking, group investment, and expand enterprise development channels through the government investment platform.

Government and enterprise visits:

Promote mutual visits with SZCI as an intermediate platform to promote mutual access and strengthen cooperation.

Government and enterprise docking:

According to the development needs of enterprises, to assist the relevant government departments.

International Cooperation

Market development:

Overseas layout, exploring the international market for enterprises, Setting up overseas research and development bases, Introducing overseas advanced technology.

International communication:

In response to the national One Belt And One Road strategic deployment, actively build international exchange and cooperation platform, invite relevant foreign government officials and enterprise organizations to shenzhen, and communicate with enterprises.

Business visit:

Organize enterprises to go abroad for business investigation and cooperation.

The Party Service

Branch establishment:

Helping the conditional enterprises to establish party organizations.

Party construction culture:

Assisting enterprises to do a good job in the construction of party culture.

Party construction activities:

Conducting party activities and training new party members.

Training Services

Financial training:

Grasp the dynamic pulse of capital operation, accurately capture market opportunities.

Investment training:

Learning project investment decision-making management, understanding investment logic and operation methods.

Financing training:

Learn corporate finance and find suitable corporate financing channels and methods.

Legal Services

Commercial business:

Corporate business, including domestic and foreign investment and mergers and acquisitions, asset restructuring, listing legal counsel.

Mediation services:

Dispute resolution, including international and domestic litigation, mediation and international arbitration.

Rights protection services:

Intellectual property protection, media and technology, including enforcement of brand protection, technical cooperation and licensing agreements.

Commerce Cooperation

Propagandizing and popularizing:

Product promotion, website and magazine information release; Recommend directly to partners and customers.

Activity:

To hold Product presentation (Outreach session) and cooperation fair.

Build a platform:

The establishment of the product market development alliance, and the SZCI's resource network.

入 会 程 序

申 请

本会会员分企业会员、团体会员和个人会员三种。企业会员系指依法登记注册，承认本会章程的投融资及相关服务的企业及其它各类企业和机构。团体会员系指与本会业务范围、服务功能相似，并自愿加入本会的社会团体。个人会员系指从事招商引资研究及服务等相关业务、自愿加入本会的社会人士。

申请成为会员时应提交下列材料：

- 1、《入会申请表》。
- 2、企业（公司）有效的营业执照副本影印件或其他组织有效的登记证明影印件、自然人的身份证（护照）影印件；

资料核实

我们在收到《入会申请表》后，将对您所提供材料的真实性进行审核。经核实后，将在三个工作日内发出正式《入会通知函》。

正式入会

请在收到《入会通知函》后的三个工作日内按会费标准全额缴纳会费。

颁发会员证

收到您的会费后，我们将颁发会员证。

如有疑问，请致电会员服务部：

- (86-755) 25831636-806, 25831636-809

The procedure of application

Application

The members include three categories: enterprise, group and individual. Enterprise membership must be a legal enterprise or organization which agrees with the constitution of SZCI and is engaged in investment and related business or has investment or financial activities. Individual membership is someone who is mainly engaged in investment study or related business.

You should submit the following materials when you apply to become our member:

- 1、Application Form
- 2、The copy of registration license or other related authorized documents issued by government department.

Certify the material

We will examine all the materials after receiving your application form, after examination we will issue the notice of becoming our membership in 5 working days.

Become the member of SZCI

Please pay the related membership fee in 3 working days after receiving the notice of becoming membership.

Issue the member certificate

We will issue you the membership certificate when received your membership fee.

If you have any question, please contact our Member Service Department:

- (86-755) 25831636-806, 25831636-809



深圳市投资商会

Shenzhen Chamber Of Investment

入会申请表

(企业/个人会员)

Membership Application Form

请在以下申请的方格内打上✓ Please give a ✓ to the grade which you wish to apply for

☐ 普通会员 Member

☐ 理事 Director

请用正楷填写以下资料

公司资料 Company Information

公司名称 Name of Company	中文 In Chinese		
	英文 In English		
所属行业 Belonging Industry			
<input type="checkbox"/> 节能环保Energy saving and environment protection industry 生物科技 Technology of biology industry <input type="checkbox"/> 高新技术 High-tech industry <input type="checkbox"/> 基础设施 Basic establishment industry <input type="checkbox"/> 房地产业Realty industry <input type="checkbox"/> 物流仓储 Logistics and storage industry <input type="checkbox"/> 旅游休闲 Tourism and leisure industry <input type="checkbox"/> 金融投资 Financial investment industry <input type="checkbox"/> 机械制造Mechanical manufacture industry <input type="checkbox"/> 能源动力 Energy power industry <input type="checkbox"/> 其他行业Other industry			
企业性质 Ownership			
<input type="checkbox"/> 国有State owned <input type="checkbox"/> 民营Civil run <input type="checkbox"/> 中外合资合作 Joint venture <input type="checkbox"/> 港澳台合资 (<input type="checkbox"/> 香港 <input type="checkbox"/> 澳门 <input type="checkbox"/> 台湾) Joint venture with <input type="checkbox"/> Hong Kong <input type="checkbox"/> Macau <input type="checkbox"/> Taiwan <input type="checkbox"/> 外商独资Solely foreign invested <input type="checkbox"/> 其他Other (请注明Please specify) : _____ _____ <input type="checkbox"/> 上市公司Listed Company 上市市场Market: _____			
成立时间 Date of Establishment			
注册资金 Registered			
地 址 Address			
邮 编 postal code		网 址 Website	

公司简介 Company Introduction:

公司负责人 Personal Information

姓 名 Name		性 别 Sex	
出生日期 Date of Birth		职 位 Position	
座 机 Tel		手 机 Mobile	
邮 箱 E-mail		传 真 Fax	

指定联系人 Contact Person (为方便与商会联络,请指定联系人)

姓 名 Name		性 别 Sex	
职 位 Position		手 机 Mobile	
座 机 Tel		传 真 Fax	
邮 箱 E-mail			

会员入会资格

中华人民共和国境内外从事投融资业务及相关服务的自然人、法人或其他经济组织，取得国家认可经营资格，合法经营、诚信经营、遵守本会章程，均可加入深圳市投资商会。

全体会员均可享受深圳市投资商会提供的各种服务。

QUALIFICATION FOR MEMBERSHIP

All natural person, Corporations and relevant institutions inside or outside of China, which are engaged in investment, financing and relevant services, and have been approved by state administrative department, complying with the article of association, legally and faithfully operating, can join Shenzhen Chamber of Investment.

会 费

每年度/普通会员：¥3000.00 理事：¥8000.00

会费请汇入以下帐户：

户名：深圳市投资商会 开户行：平安银行深圳分行营业部 帐号：0012100556742

MEMBERSHIP FEE

Annual subscription / Corporate: ¥3000.00 Director: ¥8000.00

Please fill the application form and hand it over to the Member Service Department with a copy of your business license in attachment.

Bank: Shenzhen Ping An Bank Account NO: 0012100556742

*关于您的资料与个人隐私

为确保会员资料详尽、准确、及时，您所提供的资料日后如果有所变更，请尽早通知本会在有关记录上作相应的修订。您如果想核实本会记录中的资料，可向本会索取最新记录副本。

会员为加入本会而提供的资料，只可供本会用作与会籍有关的用途，例如印制会员名录、印发会员证书、发送通告和出版刊物、研究调查、举行选举会议或其他直接有关的活动。您如果在这些资料的使用上有任何其他安排，或者不希望接收某些资讯，请书面通知本会。

*About your information and the personal data privacy

In order to ensure that the information supplied by members is complete, accurate and updated, we would appreciate it if members would inform the Association about any changes as soon as possible. If you wish to verify your own information, you can also ask for a copy of their latest record.

The membership data can be used by the Association for membership related purposes such as printing of the Members Directory, issuing membership cards, sending out circulars and publications, holding election meetings, or any other directly related activities. If you wish to make alternative arrangements or not to receive certain information, please inform us in writing (no handling fee will be charged)

本公司(公司名称) _____ 兹申请加入深圳市投资商会。

本公司愿遵守商会章程，确认上述资料完整无误，可供深圳市投资商会用作与会籍有关的用途。

We(Company Name) _____, hereby apply for membership in the Shenzhen Chamber of Investment and agree to abide by the rules and regulations of the Association. We further confirm that information furnished above is complete and accurate and it can be used by the Association for membership related purposes.

申请人签名 Signed: _____ 盖章 Seal: _____

日期 Date: _____

请填妥本表格连同营业执照复印件交到深圳市投资商会会员服务部。

查询有关情况，请致电(86-755) 25831636-806, 25831636-809 与会员服务部联系。

Please complete this form together with a photocopy of the business license to the Shenzhen Chamber of Investment Member Service Department

For enquiries, please call Member Service Department at (86-755) 25831636-806, 25831636-809

只供本会记录用 For Association

会员编号 Membership No.:

备注 Remarks:

深圳市投资商会

地址：深圳市罗湖区笋岗东路12号中民时代广场B座35楼

电话：（86-755）25831636-801

25831636-806

25831636-809

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